

iCreate Limited Q2 2022 Performance Report

To The Shareholders

Executive Summary

Overview

The Board of Directors of iCreate Limited is pleased to announce its results for the period ending June 30, 2022.

Overall Performance

The Directors are pleased to report that the company have remained keenly focused on the key initiatives implemented at the beginning of the financial year. Among the initiatives were the expansion of our generic revenue base; growth through Mergers and Acquisitions (M&A) and judicious management of our operating expenses. These initiatives drove the results of profit being \$6.4 million for the quarter, an increase of 154.8% against the \$2.5 million generated in Q2, 2021. The six month YTD Profit was \$16.5 million, an increase of 271.8% up on the \$4.4 million for 2021. All divisions performed well.

Revenue was \$34.5 million for the quarter, a 123.4% increase over Q2 2021, and \$80.9 million for the six month period, 239.1% above last year. This strong performance was positively impacted by a mix of new business clients as well as existing opportunities from our pipeline which were closed in Q2.

The strong profit results led to Equity reaching \$26.1 million, up from \$9.6 million at December 31, 2021. Total Assets were \$128.9 million up from \$75.6 million at December 31, 2021. Assets include \$38.6 million, which is also carried in liabilities, relating to funds set aside for the investment in Visual Vibe Limited.

There has been a noticeable increase in the demand for digital creative and design training especially among large institutions and iCreate Institute is well positioned to meet this demand at the same time we continue to aggressively push business growth across our other divisions including digital marketing and advertising. iCreate Limited intends to expand its market share in these segments and be the leading digital training and marketing entity on the island.

Management is also actively working on a number of M&A and other Joint Venture collaborations. We therefore expect continued strong revenue growth while closely managing our cost efficiencies.

We offer thanks to our Shareholders, our Directors, our Team Members and our Client Base for the continued support as we chart the way forward towards a new digital and creatives group of companies.

Approved for issue by the Board of Directors on August 15, 2022 and signed on its behalf by:

Key Highlights

- Q2 Revenue 123.4% higher YoY
- Q2 Profits 154.8% higher YoY
- 6-months revenue \$80.8M
- 6-months profit \$16.5M
- · Visual Vibe Agreement signed
- NCB Level-Up Partnership signed

lvan Carter Audit Committee Chairman Tyrone Wilson
President & CEO

Metrics



Revenue \$34,498,655 (Same quarter last year \$15,438,212)

Positive trend upwards.



Revenue \$80,888,559 (Last year \$23,856,390)

Positive trend upwards.



Net Income \$16,502,975 (Profitability Ratio 28.34%)

Positive trend upwards. Strategies to improve profitability include: increasing price, increasing sales volume, reducing cost of sales and reducing operating expenses.



Return on Capital Employed 24.52% (Same quarter last year 88.17%)

Negative trend downwards. A lower ROCE% may indicate a less efficient use of capital employed.



Net Variable Cash Flow 34.83%

Net variable cash flow is positive. The business will generate cash from each additional \$1 of products or services that the business sells.



Interest Cover 13.65 times

Operating profits are sufficient to cover interest payments.

Financials

STATEMENT OF FINANCIAL POSITION

iCREATE LIMITED AS AT JUNE 30, 2022 ALL FIGURES IN J\$

	UNAUDITED QUARTER ENDED JUNE 30, 2022	UNAUDITED QUARTER ENDED JUNE 30, 2021	AUDITED YEAR ENDED DECEMER 31, 2021
ASSETS			
Cash & Equivalents	1,845,261	(393,225)	47,116,587
Accounts Receivable	50,007,543	28,885,864	7,376,515
Other Current Assets	22,934,182	8,868,315	7,465,091
Total Current Assets	74,786,986	37,360,954	61,958,193
Fixed Assets	4,560,194	15,381,294	5,792,764
Investments or Other Non-Current Assets	49,510,934	7,830,612	7,806,822
Total Non-Current Assets	54,071,128	23,211,906	13,599,586
Total Assets	128,858,114	60,572,860	75,557,779
LIABILITIES Short Term Debt Accounts Payable Other Current Liabilities	342,826 7,574,736 8,268,054	355,233 11,603,065 12,708,160	2,981,826 31,483,475 3,051,170
Total Current Liabilities	16,185,616	24,666,458	37,516,471
Non-Current Liabilities	86,607,648	39,875,184	28,479,433
Total Non-Current Liabilities	86,607,648	39,875,184	28,479,433
Total Liabilities	102,793,264	64,541,642	65,995,904
EQUITY			
Retained Earnings	(105,622,167)	(59,166,256)	(122,125,142)
Revaluation Surplus	7,070,947		7,070,947
Issued Share Capital	124,616,070	55,197,474	124,616,070
Total Equity	26,064,850	(3,968,782)	9,561,875
Total Liabilities & Equity	128,858,114	60,572,860	75,557,779

Ivan Carter

Audit Committee Chairman

Tyrone Wilson President & CEO

STATEMENT OF COMPREHENSIVE INCOME ICREATE LIMITED FOR 6 MONTHS ENDED JUNE 30, 2022 ALL FIGURES IN J\$

	UNAUDITED	UNAUDITED	UNAUDITED FOR	UNAUDITED SIX	AUDITED YEAR	C 14
	QUARTER ENDED JUNE 30, 2022	QUARTER ENDED JUNE 30, 2021	THE SIX ENDED JUNE 30, 2022	MONTH ENDED JUNE 30, 2021	ENDED DECEMER 31, 2021	6-Months VARIANCE
	\$	\$	\$	\$	\$	
Revenue	34,498,655	15,438,212	80,888,559	23,856,390	32,826,894	239.1%
Cost of Sales	11,905,197	2,633,079	33,013,069	4,231,083	8,340,284	680.3%
Gross Profit	22,593,458	12,805,133	47,875,490	19,625,307	24,486,610	143.9%
Other Income	744	30,747	8,795	5,400,163	5,326,929	-99.8%
Admin & General Expense	14,997,515	6,622,608	28,429,710	13,638,685	48,846,659	108.4%
Depreciation & Amortization	696,857	981,779	1,393,714	1,952,832	3,336,165	-28.6%
Operating Profit/(Loss)	6,899,830	5,231,493	18,060,861	9,433,953	(22,369,285)	91.4%
Finance Cost	507,065	2,705,211	1,557,886	4,995,366	9,893,013	-68.8%
Profit/(Loss) Before Taxation	6,392,765	2,526,282	16,502,975	4,438,587	(32,262,298)	271.8%
Tax Expenses/(Credit)						
Net Profit/(Loss) for the period	6,392,765	2,526,282	16,502,975	4,438,587	(32,262,298)	271.8%
Other Comprehensive Income						
or loss:						
Revaluation Surplus	-	i.e.	=4	-2	-	0.0%
Total Comprehensive Income	6,392,765	2,526,282	16,502,975	4,438,587	(32,262,298)	271.8%
Earnings Per Shares	0.03	0.01	0.09	0.02	(0.17)	

STATEMENT OF CASH FLOWS

iCREATE LIMITED FOR 6 MONTHS ENDED JUNE 30, 2022 ALL FIGURES IN J\$

	UNAUDITED QUARTER YTD ENDED JUNE 30, 2022	UNAUDITED QUARTER YTD ENDED JUNE 30, 2021	AUDITED YEAR ENDED DECEMER 31, 2021
OPERATING ACTIVITIES			
Total Comprehensive Income/(Loss)	16,502,975	4,438,586	(32,262,298)
Adjustment for:			
Unrealized Loss	(14,760)	-:	_
Depreciation and amortisation	1,393,714	981,779	3,336,165
Depreciation of right- of-use	1,333,714	790,523	554,568
Right of use interest expense	···	750,525	3,742
Derecognition of leasehold improvements	-	-	4,576,709
Expected Credit Loss Provision	-	=	8,532,563
Interest Expense	1,557,886	-	8,748,572
Amortization adjustment, net	_,	= 0	(202,256)
	19,439,815	6,210,888	(6,712,235)
Change in Accounts Payable	(23,908,739)	(7,960,864)	1,785,523
Change in Other Current Liabilities	5,216,884	(2,017,849)	: :: :
Change in Accounts Receivable	(42,631,028)	(14,077,158)	(8,450,741)
Change in Other Current Assets	(15,469,091)	(540,906)	(910,345)
Interest Paid	(1,557,886)		(8,748,572)
Cash Flow from Operating Activities	(58,910,045)	(18,385,889)	(23,036,370)
INVESTING ACTIVITIES			
Change in Fixed Assets (ex. Depn and Amort)	Ħ.	19,385	
Change in Investments or Other Non-Current Assets	(41,704,112)	=	(223,696)
Cash Flow From Investing Activities	(41,704,112)	19,385	(223,696)
FINANCING ACTIVITIES			
Lease payments, net	-		(612,618)
Paid-in-capital	=	-	68,800,000
Change in Short Term Debt	(2,639,000)	(952,000)	6,066,674
Change in Other Non-Current Liabilities	58,128,215	18,343,671	0
Change in Long Term Debt	=	₩6	(4,259,108)
Cash Flow From Financing Activities	55,489,215	17,391,671	69,994,948
Change in Cash & Equivalents	(45,124,942)	(974,833)	46,734,882
Cash & Equivalents, Opening Balance	46,970,203	581,607	235,321
Cash & Equivalents, Closing Balance	1,845,261	(393,226)	46,970,203

STATEMENT OF CHANGES IN EQUITY

ICREATE LIMITED AS AT JUNE 30, 2022 ALL FIGURES IN J\$

	Share capital	Revaluation Surplus	Retained earnings	Total
	J\$	J\$	J\$	J\$
Balance as 31 December 2020	55,816,070	7,070,947	(89,862,844)	(26,975,827)
Paid-in-capital	68,800,000	·#	-	68,800,000
Net loss for the period		1 -	(32,262,298)	(32,262,298)
Balance as at December 31, 2021	124,616,070	7,070,947	(122,125,142)	9,561,875
Net profit for the period	<u>.</u>	-	16,502,975	16,502,975
Balance as at June 30, 2022	124,616,070	7,070,947	(105,622,167)	26,064,850

Notes to Financial Statements

General Information

iCreate Limited is a limited liability Company incorporated and domiciled in Jamaica. The registered office of the Company is 34 Lady Musgrave Road, Kingston 6.

The principal activity of the Company is to develop and deliver degree and certificate courses to students in the creative field, such as, advertising, film, animation, graphic design, mobile games, fashion design and more.

Basis of Preparation

The Company's financial statements have been prepared in accordance and comply with International Financial Reporting Standards (IFRS) and the relevant requirements of the Jamaican Companies Act.

The financial statements have been prepared under the historical cost basis and are expressed in Jamaican dollars, unless otherwise indicated. The preparation of the financial statements in conformity with IFRS and the Act requires management to make estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the period then ended. Actual results could differ from these estimates.

Accounting Policies

There have been no changes in accounting policies since the most recent audited financial statements as at December 31, 2021.



Jamaica Central Securities Depository Limited Regristrar Services Unit

P.O. Box 1084, 40 Harbour Street, Kingston, Jamaica Tel: (876) 967-3271-4 Fax: (876) 948-6653

ICREATE LIMITED - JME201900052 Directors and Connected Parties Shareholdings Report as at June 30, 2022

Board Member	*Primary Holder		Position on Board	Relationship	Volume	%
Account ID	Joint Holder		on board			
TYRONE WILSON	Tyrone Wilson		Director	Self	_	0.00000
	Meisha-Gay Mattis			Connected	361,842	0.18313
				Director's Holdings	-	0.00000
				Connected Party Holdings	361,842 361,842	0.18313 0.18313
				Combined Holdings	361,842	0.16313
DAINYA-JOY WINT	Dainya-Joy Wint		Director	Self	-	0.00000
				Director's Holdings	_	0.00000
				Connected Party Holdings	-	0.00000
				Combined Holdings	-	0.00000
ARLENE MARTIN	Arlene Martin		Director	Self	-	0.00000
				Director's Holdings	_	0.00000
				Connected Party Holdings	_	0.00000
				Combined Holdings	-	0.00000
LARREN PEART	Larren Peart		Director	Self	137,223	0.06945
				Director's Holdings	137,223	0.06945
				Connected Party Holdings	137,223	0.00000
				Combined Holdings	137,223	0.06945
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RICARDO ALLEN	Ricardo Allen		Director	Self	=	0.00000
				Director's Holdings	-	0.00000
				Connected Party Holdings	-	0.00000
				Combined Holdings	-	0.00000
STEPHEN HECTOR	Stephen Hector		Director	Self	-	0.00000
				Director's Holdings	-	0.00000
				Connected Party Holdings	_	0.00000
				Combined Holdings	-	0.00000
Issued Shares		197,592,500				
Combined Director's Holdings		137,223	0.06945			
Combined Connected Party Holdings		361,842	0.18313			
Combined Holdings		499,065	0.25257			



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ICREATE LIMITED - JME201900052 Senior Managers and Connected Parties Shareholdings Report as at June 30, 2022

Board Member	*Primary Holder		Position on Board	Relationship	Volume	8
Account ID	Joint Holder					
TYRONE WILSON	Tyrone Wilson		Manager	Self	-	0.00000
	Meisha-Gay K. Mattis			Connected	361,842	0.18313
				Senior Managers Holdings	-	0.00000
				Connected Party Holdings	361,842	0.18313
				Combined Holdings	361,842	0.18313
SHANAN SMART	Shanan Smart		Manager	Self	-	0.00000
				Senior Managers Holdings	-	0.00000
				Connected Party Holdings	-	0.00000
				Combined Holdings	-	0.00000
Issued Shares		197,592,500				
Combined Senior Manager: Holdings	s	-	0.00000			
Combined Connected Party Holdings		361,842	0.18313	3		
Combined Holdings		361,842	0.18313	I		



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Top 10 shareholdings for ICREATE LIMITED ORDINARY SHARES As at

June 30, 2022

	Primary Account Holder	Joint Holder(s):	Relationship	Volume	Percentage
1	EMEDIA INTERACTIVE GROUP	LIMITED	Tyrone Wilson		
			Connected Party	100,000,000	32.4086%
		Client total ownership		100,000,000	32.4086%
2	DEQUITY CAPITAL MANAGEME	NT LIMITED			
				81,451,613	26.3973%
		Client total ownership		81,451,613	26.3973%
3	KINTYRE HOLDINGS LIMITED	_	Tyrone Wilson		
5	KINIIKE NOEDINGS EIMIIED		Connected Party		
		~.·		29,516,129	9.5658%
		Client total ownership		29,516,129	9.5658%
4	SAGICOR INVESTMENTS JAMA	ICA LIMITED			
				20,681,574	6.7026%
		Client total ownership		20,681,574	6.7026%
5	ANDREW PAIRMAN				
		PAULA PAIRMAN		1,500,000	0.4861%
		PAULA PAIRMAN		12,769,314	4.1384%
		Client total ownership		14,269,314	4.6245%
6	DANE WARREN				
				740 012	0.04040
		KESTE O. MILLER		748,013 1,218,237	0.2424%
		RESTE O. MIBBER		522,920	0.1695%
				3,701,080	1.1995%
		Client total ownership		6,190,250	2.0062%
7	PHILIP E BURGESS				
				6,037	0.0020%
				3,230,816	1.0471%
				54,557	0.0177%
		Client total ownership		3,291,410	1.0667%
8	GUARDSMAN GROUP LIMITED				
				2 000 000	0.6482%
		Client total ownership		2,000,000 2,000,000	0.6482%
0	WEDDIN AND ODENOED			_,,,,,,,	
9	KERRY-ANN SPENCER				
		MICHELLE N. THOMAS-FREEMAN		2,000,000	0.6482%
		Client total ownership		2,000,000	0.6482%
10	DURAN ROPER				
				1	0.0000%
				1,801,345	0.5838%
		Client total ownership		1,801,346	0.5838%
11	GK INVESTMENTS LIMITED				
				1,620,232	0.5251%
		Client total ownership		1,620,232	0.5251%
		•		•	

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Date: 15-Jul-2022 Time: 09:57 AM



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15-Jul-2022

Top 10 shareholdings for ICREATE LIMITED ORDINARY SHARES As at

June 30, 2022

Primary Account Holder Joint Holder(s): Volume Percentage 308,560,242 Total Issued Capital: 262,821,868 Total Units Owned by Top 10 Shareholders: Total Percentage Owned by Top 10 Shareholders: 85.1768%

NOTE: Information reflected above reports on the top 'x' shareholdings where 'x' identifies the shareholder count. In cases where more than one shareholder has equal number of units as at report date; the holdings will be 'grouped' for counting purposes and counted as one.

End of Report

Production Environment Report ID 8849

iCreate Limited

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