## FINANCIAL STATEMENTS 31 OCTOBER 2021

## FINANCIAL STATEMENTS

## 31 OCTOBER 2021

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Tel: (876) 952-3078 Fax: (876) 952-9690 www.bdo.com.jm

Chartered Accountants Baywest Centre, Harbour Street Unit #S 302, P.O. Box 819 Montego Bay, Jamaica

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#### **INDEPENDENT AUDITORS' REPORT**

To the Members of Indies Pharma Jamaica Limited

#### Report on the Audit of the Financial Statements

#### Opinion

We have audited the consolidated financial statements of Indies Pharma Jamaica Limited and its subsidiary (the group) and the financial statements of Indies Pharma Jamaica Limited standing alone (the company) set out on pages 6 to 50, which comprise the group's and the company's statements of financial position at 31 October 2021, and the group and the company's statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the group and the company as at 31 October 2021, and of the group's and company's financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS) and the requirements of the Jamaican Companies Act.

#### Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the group and the company in accordance with the International Ethics Standards Board for Accountants International Code of Ethics for Professional Accountants (including International Independence Standards) IESBA Code and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.



To the Members of Indies Pharma Jamaica Limited

Key Audit Matters (cont'd)

Key audit matter

Measurement of Expected Credit Losses

Refer to notes 3(d), 5(d) (ii) for management's related accounting policies and disclosures

The expected loss rates are based on the group's historical credit losses experience over the period prior to the period end. The historical loss rates are then adjusted for current and forward-looking information and macroeconomic factors affecting the ability of the customers to settle the receivables as well as probabilities of default representing the likelihood of a customer defaulting on its obligation over the next twelve months or over the remaining lifetime of the obligation. The group has identified the inflation rate of the country and economic variables as impactful on economic outcomes of the customer, and accordingly adjusts the historical loss rates based on estimated changes in these factors. Additionally, the uncertainty surrounding the economic impact of COVID-19 could result in a significant increase in credit risk (SICR) for customers based on the assessment of the industry sector in which the customer operates and other impactful factors. In the event of a SICR, a provision is required for ECL resulting from the possible default events over the expected life of the financial instrument ('lifetime ECL'). The estimation and application of forward looking information is highly subjective and requires management to make significant judgement and estimates hence our focus on the area

Capitalization of development costs related to pharmaceutical products as intangible assets and subsequent valuation

Refer to notes 3 (q) and 12 for management's related accounting policies and disclosures

Capitalized development costs amount to \$317,628,968 as at 31 October 2021. Development costs comprise the expenditure under contracts to develop pharmaceutical products for the market. The group capitalizes the products development costs upon meeting the criteria as described in IAS 38. Capitalization criteria assessment under IAS 38 requires significant judgment and measurement uncertainty at inception and throughout the life of the products development stages. Judgements involved determination of the eligibility of the costs for capitalization and assessment by management of expectations and estimates of future outcomes.

How our audit addressed the key audit matter

Our audit procedures included:

- Assessing the appropriateness of management's assumptions and compliance with the requirements of IFRS 9, Financial Instruments.
- Assessing the reasonableness of the methodologies and assumptions applied by validating the completeness of the inputs used to derive the loss rates used in determining the ECLs for trade receivables and other financial instruments.
- Testing the aging of accounts receivable and testing the accuracy of the ECL calculation.
- Assessment of the adequacy of disclosures in the financial statements.

Based on the results of the procedures performed, no adjustment was considered.

Our audit procedures included, amongst others, review of the contracts for development of the products, assessment of the eligibility of the development costs for capitalization as intangible asset under IAS 38, performance of substantive test of details of the capitalized development costs and evaluating the assumptions and methodologies used by the group to test management's expectations and estimates of future economic cash flows as well as considerations of impairment. Based on the audit evidence we have gathered we are satisfied that management has reached its conclusions appropriately.



To the Members of Indies Pharma Jamaica Limited

#### Other information

Management is responsible for the other information. The other information comprises the annual report but does not include the consolidated and stand-alone financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated and stand-alone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated and stand-alone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated and standalone financial statements, or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

## Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for preparation of financial statements that give a true and fair view in accordance with IFRS and the Jamaican Companies Act, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the group's and company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the group and the company or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the group's and the company's financial reporting process.



To the Members of Indies Pharma Jamaica Limited

## Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, design and perform audit procedures responsive to those risks, and obtain
  audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of
  not detecting a material misstatement resulting from fraud is higher than for one resulting
  from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations,
  or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of the group and the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the group and the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including
  the disclosures, and whether the financial statements represent the underlying transactions
  and events in a manner that presents a true and fair view.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities
  or business activities within the group to express an opinion on the consolidated financial
  statements. We are responsible for the direction, supervision and performance of the group
  audit. We remain solely responsible for our audit opinion.



To the Members of Indies Pharma Jamaica Limited

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

Report on additional matters as required by the Jamaican Companies Act

We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit.

In our opinion, proper accounting records have been kept, so far as appears from our examination of those records, and the financial statements, which are in agreement therewith, give the information required by the Jamaican Companies Act, in the manner required.

The engagement partner on the audit resulting in this independent auditors' report is Donna Hobson.

**Chartered Accountants** 

28 January 2022

# INDIES PHARMA JAMAICA LIMITED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME YEAR ENDED 31 OCTOBER 2021

	<u>Note</u>	<u>2021</u> \$	<u>2020</u>
REVENUE	6	846,832,692	765,948,581
COST OF SALES	8	(295,901,204)	(239,255,600)
GROSS PROFIT		550,931,488	526,692,981
Other operating income	7	7,493,026	1,863,400
		558,424,514	528,556,381
Administrative and other expenses	8	(326,832,987)	(314,996,497)
PROFIT FROM OPERATIONS		231,591,527	213,559,884
Exchange gain		14,763,441	4,304,727
Finance costs	9	(_67,790,597)	(9,185,983)
NET PROFIT BEFORE TAXATION		178,564,371	208,678,628
Taxation	10	-	(2,029,220)
NET PROFIT FOR THE YEAR		178,564,371	206,649,408
OTHER COMPREHENSIVE INCOME: Gain on revaluation of fixed assets Profit on disposal of fixed assets		288,463,201	70,713,884 699,999
Total other comprehensive income		288,463,201	71,413,883
TOTAL COMPREHENSIVE INCOME		467,027,572	278,063,291
BASIC EARNINGS PER SHARE	11	0.13	0.16

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

#### 31 OCTOBER 2021

ASSETS	Note	2021	2020
NON-CURRENT ASSETS:		<u>\$</u>	\$
Intangible assets	12	317,628,968	444 (00 000
Right-of-use assets	13	39,620,932	114,698,809
Investment	15	146,751,564	77,222,845
Property, plant and equipment	16	940,252,921	147,500,000
Related companies	17	18,940,932	627,781,814 62,145,502
		1,463,195,317	1,029,348,970
CURRENT ASSETS:			
Inventories		222,596,257	444 530 040
Receivables	18	161,479,266	146,520,962
Taxation recoverable	10		221,599,270
Directors' current account	19	774,306 756,146	632,834
Cash and cash equivalents	20		70,207,316
	20		_313,648,274
		573,350,520	<u>752,608,656</u>
EQUITY AND LIABILITIES EQUITY:		2,036,545,837	<u>1,781,957,626</u>
Share capital	21	244 574 000	22. 3 3 3 4 7 7
Capital reserve	22	244,576,999	244,576,999
Retained earnings	ZZ	458,484,190	182,337,065
		404,126,525	_359,825,109
NON-CURRENT LIABILITIES:		1,107,187,714	786,739,173
Lease liabilities	13		41 404 050
Long term loan	23	805,000,000	41,194,958 805,000,000
Related companies	17	46,595,363	27,342,633
CURRENT LIABILITIES:		851,595,363	_873,537,591
Payables	44		
Short-term borrowings	24	48,185,982	79,673,603
Current portion of lease liabilities	25	3,437,700	6,150,445
carretic portion of tease traditities	13	26,139,078	<u>35,856,814</u>
		77,762,760	121,680,862
		2,036,545,837	1,781,957,626

Approved for issue by the Board of Directors on 28 January 2022and signed on its behalf by:

Guna Sekhar Muppuri - Director



Vishnu Vandana Muppuri - Director

## INDIES PHARMA JAMAICA LIMITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEAR ENDED 31 OCTOBER 2021

	<u>Note</u>	Number of Stock Units	Share <u>Capital</u> <u>Ş</u>	Capital Reserve \$	Retained Earnings §	<u>Total</u>
BALANCE AT 31 OCTOBER 2019		1,332,536,649	244,576,999	110,923,182	339,730,832	695,231,013
TOTAL COMPREHENSIVE INCOME Net profit Other comprehensive income			-	- 	206,649,408	206,649,408 71,413,883
TRANSACTIONS WITH OWNERS			-	71,413,883	206,649,408	278,063,291
Dividends	26				(186,555,131)	(186,555,131)
BALANCE AT 31 OCTOBER 2020		1,332,536,649	244,576,999	182,337,065	359,825,109	786,739,173
TOTAL COMPREHENSIVE INCOME Reclassification Net profit Other comprehensive income		-		( 12,316,076) - 288,463,201	12,316,076 178,564,371	- 178,564,371 <u>288,463,201</u>
TRANSACTIN WITH OWNERS Dividends	24			276,147,125	190,880,447	467,027,572
	26		<u> </u>		(146,579,031)	(146,579,031)
BALANCE AT 31 OCTOBER 2021		1,332,536,649	244,576,999	<u>458,484,190</u>	404,126,525 1	,107,187,714

## CONSOLIDATED STATEMENT OF CASH FLOWS

## YEAR ENDED 31 OCTOBER 2021

	Note	2021	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		\$	\$
Net profit		178,564,371	206,649,408
Items not affecting cash resources:		170,301,371	200,049,406
Gain on disposal of property, plant and equipment		( 2,397,248)	_
Depreciation - right of use assets		37,601,913	
Depreciation		16,129,857	48,903,104
Interest income	7	( 4,835,943)	( 515,981)
Interest expense Interest income - right-of-use assets	9	61,373,300	9,185,983
Taxation expense		6,417,297	
randion expense	9	<del></del>	2,029,220
		292,853,547	266,251,734
Changes in operating assets and liabilities:			
Inventories		( 76,075,295)	10,415,248
Receivables		60,120,004	71,379,528
Payables		( 31,487,620)	12,259,307
Related companies		62,457,300	(24,827,491)
Directors' current account		69,451,170	(13,646,547)
Taxation recoverable		(141,472)	(120,574)
Cash provided by operating activities		377,177,634	321,711,205
CASH FLOWS FROM INVESTING ACTIVITIES:			
Interest received	7	4,835,943	515,981
Purchase of property, plant and equipment	16	( 40,716,515)	(431,234,595)
Right of use assets			(114,824,755)
Purchase of intangible assets Purchase of investment		(202,930,159)	(114,698,809)
		748,436	(147,500,000)
Proceeds from disposal of property, plant and equipment		2,976,000	700,000
Cash used in investing activities		(235,086,295)	(807,042,178)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Interest paid		( 61,373,300)	( 9,185,983)
Borrowing- loans received and repaid		599,264	799,577,858
Dividends paid	26	(146,579,031)	(186,555,131)
Leases		( <u>57,329,991</u> )	77,051,772
Cash (used in)/provided by financing activities		(264,683,058)	680,888,516
NET (DECREASE) (INCREASE IN CASH INCREASE)		,	
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALENTS		(122,591,719)	195,557,543
Cash and cash equivalents at beginning of year		310,336,264	114,778,721
CASH AND CASH EQUIVALENTS AT END YEAR			
SOLVENIS CASIL EQUIVALENTS AT END YEAR	20	187,744,545	310,336,264

# INDIES PHARMA JAMAICA LIMITED COMPANY STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME YEAR ENDED 31 OCTOBER 2021

	<u>Note</u>	<u>2021</u> <u>\$</u>	<u>2020</u> \$
REVENUE	6	846,832,692	765,948,581
COST OF SALES	8	(295,901,204)	(239,255,600)
GROSS PROFIT		550,931,488	526,692,981
Other operating income	7	7,493,026	1,863,400
		558,424,514	528,556,381
Administrative and other expenses	8	(324,058,814)	(314,296,497)
PROFIT FROM OPERATIONS		234,365,700	214,259,884
Exchange gain		14,763,441	4,304,727
Finance costs	9	(_67,790,597)	(9,185,983)
NET PROFIT BEFORE TAXATION		181,338,544	209,378,628
Taxation	10		(_2,029,220)
NET PROFIT FOR THE YEAR		181,338,544	207,349,408
OTHER COMPREHENSIVE INCOME: Profit on disposal of fixed assets			Manager Processors and Processors
TOTAL COMPREHENSIVE INCOME			699,999
THE TENSIVE INCOME		<u>181,338,544</u>	208,049,407

## INDIES PHARMA JAMAICA LIMITED COMPANY STATEMENT OF FINANCIAL POSITION

#### 31 OCTOBER 2021

ASSETS	<u>Note</u>	<u>2021</u> §	<u>2020</u> S
NON-CURRENT ASSETS:		3	7
Intangible assets	12	317,628,968	114 (00 000
Right-of-use asset	13	39,620,932	114,698,809 77,222,845
Investment in subsidiary	14	100	100
Investment	15	146,751,564	147,500,000
Property, plant and equipment	16	169,833,691	151,245,015
Related companies	17	430,648,568	444,375,684
		1,104,483,823	935,042,453
CURRENT ASSETS:			
Inventories		222,596,257	146 520 0/2
Receivables	18	161,479,266	146,520,962
Taxation recoverable		774,306	221,599,270
Directors' current account	19	756,146	632,834 70,207,316
Cash and cash equivalents	20	187,744,545	313,648,274
	-	573,350,520	752,608,656
FOURTY AND LIABILITIES		1,677,834,343	1,687,651,109
EQUITY AND LIABILITIES EQUITY:			The second secon
Share capital			
Capital reserve	21	244,576,999	244,576,999
Retained earnings	22	99,307,105	111,623,181
Actumed carrings		407,600,698	360,525,109
NON-CURRENT LIABILITIES:		751,484,802	716,725,289
Lease liabilities	40		
Long term loan	13 23		41,194,958
Related companies	17	805,000,000	805,000,000
•	17	44,286,781	3,750,000
CURRENT LIABILITIES:		849,286,781	849,944,958
Payables	24	47 49E 000	70 070 400
Short-term borrowings	25	47,485,982 3,437,700	78,973,603
Current portion of lease liabilities	13	<u>26,139,078</u>	6,150,445
		77,062,760	35,856,814 120,980,862
		1,677,834,343	1,687,651,109

Approved for issue by the Board of Directors on 28 January 2022 and signed on its behalf by:

Guna Sekhar Muppuri - Director



M. Vosh Vandana

Vishnu Vandana Muppuri - Director

## INDIES PHARMA JAMAICA LIMITED COMPANY STATEMENT OF CHANGES IN EQUITY YEAR ENDED 31 OCTOBER 2021

	<u>Note</u>	Number of Stock Units	Share <u>Capital</u> <u>\$</u>	Capital <u>Reserve</u> §	Retained Earnings §	<u>Total</u>
BALANCE AT 31 OCTOBER 2019		1,332,536,649	244,576,999	110,923,182	339,730,832	695,231,013
TOTAL COMPREHENSIVE INCOME Other comprehensive income Net profit		<u> </u>	-	699,999	- 207,349,408	699,999 207,349,408
TRANSACTION WITH OWNERS Dividends	26			699,999	207,349,408 (186,555,131)	208,049,407 (186,555,131)
BALANCE AT 31 OCTOBER 2020		1,332,536,649	244,576,999	111,623,181	360,525,109	716,725,289
TIOTAL COMPREHENSIVE INCOME Reclassification Net profit		-		( 12,316,076)	12,316,076 181,338,544	181,338,544
TRANSACTION WITH OWNERS Dividends	24			(_12,316,076)	193,654,620	181,338,544
BALANCE AT 31 OCTOBER 2021	26	1,332,536,649	<u>-</u> 244,576,999	99,307,105	( <u>146,579,031</u> ) <u>407,600,698</u>	( <u>146,579,031</u> ) 751,484,802

## COMPANY STATEMENT OF CASH FLOWS

#### YEAR ENDED 31 OCTOBER 2021

	<u>Note</u>	<u>2021</u> \$	<u>2020</u> \$
CASH FLOWS FROM OPERATING ACTIVITIES:		₹	<u>\$</u>
Net profit		181,338,544	207,349,408
Items not affecting cash resources:		101,330,344	207,347,400
Gain on sale of fixed assets		( 2,397,248)	-
Depreciation - right-of-use assets		37,601,913	
Depreciation		16,129,857	48,903,104
Interest income	7	( 4,835,943)	( 515,981)
Interest expense		61,373,300	9,185,983
Interest expenses - right-of-use assets		6,417,297	-,105,705
Taxation expense		-	2,029,220
		295,627,720	266,951,734
Change in operating assets and liabilities -			
Inventories		( 76,075,295)	10,415,248
Receivables		60,120,004	71,379,528
Payables		( 31,487,620)	11,559,307
Related companies		54,263,897	(430,650,306)
Directors' current account		69,451,170	( 13,646,547)
Taxation recoverable		(141,472)	(120,574)
Cash provided by/(used in) operating activities		371,758,404	( <u>84,111,610</u> )
CASH FLOWS FROM INVESTING ACTIVITIES:			
Interest received	7	4,835,943	515,981
Acquisition of subsidiary		-	( 100)
Purchase of investment		748,436	(147,500,000)
Purchase of property, plant and equipment	16	(35,297,285)	( 25,411,680)
Purchase of right of use assets			(114,824,755)
Purchase of intangible assets		(202, 930, 159)	(114,698,809)
Proceed from disposal of property, plant and equipment		2,976,000	700,000
Cash used in investing activities		(229,667,065)	(401,219,363)
CASH FLOWS FROM FINANCING ACTIVITIES:			
Interest paid		(61,373,300)	(9,185,983)
Borrowing		599,264	799,577,858
Dividends paid	26	(146,579,031)	(186,555,131)
Lease payments/liabilities		(_57,329,991)	77,051,772
Cash (used in)/provided by financing activities		(264,683,058)	680,888,516
NET (DECREASE)/INCREASE IN CASH AND CASH EQUIVALEN	NTS	(122,591,719)	195,557,543
Cash and cash equivalents at beginning of year		310,336,264	114,778,721
CASH AND CASH EQUIVALENTS AT END YEAR	20	187,744,545	310,336,264

### NOTES TO THE FINANCIAL STATEMENTS

#### **31 OCTOBER 2021**

#### 1. IDENTIFICATION AND PRINCIPAL ACTIVITIES:

- (a) Indies Pharma Jamaica Limited (the company) is a limited liability company incorporated and domiciled in Jamaica. The registered office of the company is Unit #5 Montego Bay Trade Centre, Catherine Hall, Montego Bay, St. James.
- (b) The principal activity of the company is the distribution and retailing of pharmaceutical and auxiliary products.
- (c) On 15 August 2018, Indies Pharma Jamaica Limited became a public listed entity on the Junior Market of the Jamaica Stock Exchange. Consequently, the company is entitled to a remission of income taxes for ten (10) years providing it complies with the requirements of the Jamaica Stock Exchange for the Junior Market.
- (d) The principal activity of the subsidiary is real estate development.

#### 2. FUNCTIONAL AND PRESENTATION CURRENCY:

Items included in the financial statements of the group are measured using the currency of the primary economic environment in which the group operates ('the functional currency'). These financial statements are presented in Jamaican dollars, which is considered the group's functional and presentation currency, unless otherwise stated.

#### 3. SIGNIFICANT ACCOUNTING POLICIES:

The principal accounting policies applied in the preparation of these financial statements are set out below. The policies have been consistently applied to all the years presented, unless otherwise stated.

#### (a) Basis of preparation

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) and their interpretations adopted by the International Accounting Standards Board, and have been prepared under the historical cost convention. They are also prepared in accordance with requirements of the Jamaican Companies Act.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. Although these estimates are based on management's best knowledge of current events and action, actual results could differ from those estimates. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in Note 4.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd)

New, revised and amended standards and interpretations that became effective during the year

Certain new standards, interpretations and amendments to existing standards have been published that became effective during the current financial year. The group has assessed the relevance of all such new standards, interpretations and amendments and has concluded that the following new standards, interpretations and amendments are immediately relevant to its operations.

Amendments to IAS 1, 'Presentation of Financial Statements' and IAS 8, 'Accounting Policies, Changes in Accounting Estimates and Errors', (effective for accounting periods beginning on or after 1 January 2020). The IASB issued amendments to IAS 1, Presentation of Financial Statements and IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors to align the definition of 'material' across the standards and to clarify certain aspects of the definition. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity.

These amendments clarify that materiality will depend on the nature or magnitude of information or both. An entity will need to assess whether the information, either individually or in combination with other information, is material in the context of users of general purpose financial statements by defining them as existing and potential investors, lenders and other creditors. The group has applied the guidance on materiality when preparing its financial statements.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd)

New, revised and amended standards and interpretations that became effective during the year (cont'd)

Revised Conceptual Framework for Financial Reporting (effective for accounting periods beginning on or after 1 January 2020). The revised Conceptual Framework will be used in standard-setting decisions with immediate effect; however, no changes will be made to any of the current accounting standards. Entities that apply the Conceptual Framework in determining accounting policies will need to consider whether their accounting policies are still appropriate under the revised Framework.

There was no impact from the adoption of this amendment.

New standards, amendments and interpretations not yet effective and not early adopted

The following new standards, amendments and interpretations which are not yet effective and have not been adopted early in these financial statements, will or may have an effect on the group's future financial statements:

Amendments to IFRS 9, 'Financial Instruments', IAS 39, 'Financial Instruments: Recognition and Measurement' and IFRS 7, 'Financial Instruments: Disclosures', IFRS 16 Leases, (effective for accounting periods beginning on or after 1 January 2021). These amendments address issues affecting financial reporting in the period leading up to Interbank Offered Rates (IBOR) reform. The second phase amendments apply to all hedging relationships directly affected by IBOR reform.

The amendments principally address practical expedient for modifications. A practical expedient has been introduced where changes will be accounted for by updating the effective interest rate if the change results directly from IBOR reform and occurs on an 'economically equivalent' basis. A similar practical expedient will apply under IFRS 16 'Leases,' for lessees when accounting for lease modifications required by IBOR reform. In these instances, a revised discount rate that reflects the change in interest rate will be used in remeasuring the lease liability. The amendments also address specific relief from discontinuing hedging relationships as well as new disclosure requirements. The group is assessing the impact that the amendment will have on its 2022 financial statements.

Amendment to IFRS 16, 'Leases', (effective for accounting periods beginning on or after 1 June 2020). As a result of the COVID-19 pandemic, rent concessions have been granted to lessees. This amendment provides lessees with an option to treat qualifying rent concessions in the same way as they would if they were not lease modifications. It is not anticipated that the amendment will have a significant impact on the group's financial statements as the group has not received rent concessions.

## NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(a) Basis of preparation (cont'd)

New standards, amendments and interpretations not yet effective and not early adopted (cont'd)

Amendments to IAS 1, 'Presentation of Financial Statements' on Classification of Liabilities (effective for accounting periods beginning on or after 1 January 2023). These narrow-scope amendments to IAS 1, 'Presentation of Financial Statements', clarify that liabilities are classified as either current or non-current, depending on the rights that exist at the end of the reporting period. Classification is unaffected by the expectation of the entity or events after the reporting date (for example, the receipt of a waiver or a breach of covenant). The amendment also clarifies what IAS 1 means when it refers to the 'settlement' of a liability. The group will assess the impact of future adoption of this amendment on its financial statements.

Amendment to IAS 16, 'Property, Plant and Equipment' (effective for accounting periods beginning on or after 1 January 2022). This amendment prohibits an entity from deducting from the cost of an item of property, plant and equipment any proceeds received from selling items produced while the entity is preparing the asset for its intended use. Instead, the entity will recognise such sales proceeds and related cost in profit or loss. It also clarifies that an entity is 'testing whether the asset is functioning properly' when it assesses the technical and physical performance of the asset. The financial performance of the asset is not relevant to this assessment. Entities must disclose separately the amounts of proceeds and costs relating to items produced that are not an output of the entity's ordinary activities. The group will assess the impact of future adoption of this amendment on its financial statements.

Annual Improvements to IFRS 2018-2020 cycle (effective for accounting periods beginning on or after 1 January 2022). These amendments include minor changes to the following applicable standard:

IFRS 9, 'Financial Instruments' amendment clarifies that - for the purpose of performing the '10 per cent test' for derecognition of financial liabilities - in determining those fees paid net of fees received, a borrower includes only fees paid or received between the borrower and the lender, including fees paid or received by either the borrower or lender on the other's behalf.

The group is assessing the impact the amendment will have on its 2022 financial statements.

The group does not expect any other standards or interpretations issued by the IASB, but not yet effective, to have a material effect on its financial position.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (b) Basis of consolidation

A subsidiary is an enterprise controlled by the company. Control exists when the company has the power, directly or indirectly, to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities. In assessing control, potential voting rights that are presently exercisable or convertible are taken into account. The financial statements of the subsidiary are included in the consolidated financial statements from the date control commences until the date that control ceases. The consolidated financial statements include the financial statements of the company and its wholly-owned subsidiary Indies Pharma Business Park Limited. The company and its subsidiary are collectively referred to as the group. The parent company currently administers the affairs of the subsidiary, handles its banking transactions and bears the related expenses. Balances and transactions between companies within the group, and any unrealized gains arising from those transactions, are eliminated in preparing the consolidated financial statements.

#### (c) Foreign currency translation

Foreign currency transactions are accounted for at the exchange rates prevailing at the dates of the transactions.

Monetary items denominated in foreign currency are translated to Jamaican dollars using the closing rate as at the reporting date. Non-monetary items measured at historical cost denominated in a foreign currency are translated using the exchange rate as at the date of initial recognition; non-monetary items in a foreign currency that are measured at fair value are translated using the exchange rates at the date when the fair value was determined.

Exchange differences arising from the settlement of transactions at rates different from those at the dates of the transactions and unrealized foreign exchange differences on unsettled foreign currency monetary assets and liabilities are recognized in profit or loss. Translation differences on non-monetary financial instruments, such as equities classified as available-for-sale financial assets, are included in equity.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (d) Property, plant and equipment

Items of property, plant and equipment are recorded at historical cost, less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Freehold land and buildings are subsequently carried at fair value, based on periodic valuations by a professionally qualified valuer. These revaluations are made with sufficient regularity to ensure that the carrying amount does not differ materially from that which would be determined using fair value at the end of the reporting period. Changes in fair value are recognised in other comprehensive income and accumulated in capital reserve except to the extent that any decrease in value in excess of the credit balance on the revaluation surplus, or reversal of such a transaction, is recognised in profit or loss.

Depreciation is calculated on the straight line basis at such rate as will write off the carrying value of the assets over the period of their expected useful lives. Land is not depreciated. The annual rates are as follows:

Freehold buildings	21/2%
Plant, machinery, furniture, fixtures and equipment	10%
Motor vehicles	20%
Computer equipment	271/2%

At the date of revaluation, the accumulated depreciation on the revalued freehold property is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. On disposal of the asset the balance of the revaluation reserve is transferred to retained earnings.

#### (e) Inventories

Inventories are stated at the lower of cost and fair value less costs to sell, cost being determined on the first-in, first-out basis. Fair value less costs to sell is the estimated selling price in the ordinary course of business, less selling expenses. Obsolete inventory is expensed in cost of sales.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 3. SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (f) Impairment of non-current assets

Property, plant and equipment and other non-current assets are reviewed for impairment losses whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the carrying amount of the assets exceeds its recoverable amount, which is the greater of an asset's net selling price and value in use. For the purpose of assessing impairment, assets are grouped at the lowest level for which there are separately identified cash flows. Non-financial assets that suffered impairment are reviewed for possible reversal of the impairment at each reporting date.

### (g) Financial instruments - classification, recognition and derecognition and measurement

A financial instrument is any contract that gives rise to both a financial asset for one entity and a financial liability or equity of another entity.

#### Financial assets

The group classifies its financial assets into one of the categories discussed below, depending on the purpose for which the asset was acquired and the accounting policy for each category as follows:

#### Fair value through profit or loss

These are carried in the statement of financial position at fair value with changes in fair value recognized in the statement of comprehensive income in the finance income or expense line. The group does not have any assets held for trading nor does it voluntarily classify any financial assets as being at fair value through profit or loss.

#### **Amortized cost**

These assets arise principally from the provision of goods and services to customers (for example, trade receivables), but also incorporates other types of financial assets where the objective is to hold these assets in order to collect contractual cash flows and the contractual cash flows are solely payments of principal and interest. They are initially recognized at fair value plus transaction costs that are directly attributable to their acquisition or issue, and are subsequently carried at amortized cost using the effective interest rate method, less provision for impairment.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

## SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(g) Financial instruments - classification, recognition and derecognition and measurement (cont'd)

## Fair value through other comprehensive income

Where the group has investments in listed entities which are not accounted for as subsidiaries, associates or jointly controlled entities, the group would make an irrevocable election to classify the investments at affair value through other comprehensive income rather than through profit or loss as the group considers this measurement to be the most representative of the business model for these assets. They are carried at fair value with changes in fair value recognized in other comprehensive income reserved. Upon disposal any balance within fair value through other comprehensive income reserve is reclassified directly as retained earnings and is not reclassified to profit or loss.

#### Impairment

Impairment provisions for current and non-current trade receivables are recognized based on the simplified approach within IFRS 9 using a provision matrix in the determination of the lifetime expected credit losses. During this process the probability of the non-payment of the trade receivables is assessed. This probability is then multiplied by the amount of the expected loss arising from default to determine the lifetime expected credit loss for the trade receivables. For trade receivables, which are reported net, such provisions are recorded in a separate provision account with the loss being recognized within the statement of comprehensive income. On confirmation that the trade receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

Impairment provisions for receivables from related parties and loans to related parties are recognized based on a forward looking expected credit loss model. The methodology used to determine the amount of the provision is based on whether there has been a significant increase in credit risk since initial recognition of the financial asset. For those where the credit risk has not increased significantly since initial recognition of the financial asset, twelve month expected credit losses along with gross interest income are recognized. For those for which credit risk has increased significantly, lifetime expected credit losses along with the gross interest income are recognized. For those that are determined to be credit impaired, lifetime expected credit losses along with interest income on a net basis are recognized.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

(g) Financial instruments - classification, recognition and derecognition and measurement (cont'd)

#### Recognition and initial measurement

Financial instruments are classified, recognized and measured in accordance with the substance of the terms of the contracts. The group recognizes a financial instrument when it becomes a party to the contractual terms of the instrument. The group initially recognizes receivables on the date when they are originated. All other financial assets and financial liabilities are initially recognized when the group becomes a party to the contractual provisions of the instrument.

Financial assets are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognized when the rights to receive cash flows from the financial assets have expired or have been transferred and the group has transferred substantially all risks and rewards of ownership.

The group's financial assets measured at amortized cost comprise trade and other receivables and cash and cash equivalents in the statement of financial position. Cash and cash equivalents include cash in hand, deposits held at call with banks, other short term highly liquid investments and original maturities of three months or less, and for the purpose of the statement of cash flows - bank overdrafts. Bank overdrafts are shown within loans and borrowings in current liabilities in the statement of financial position.

The group assesses at each reporting date whether there is objective evidence that a financial asset or a group of financial assets is impaired.

#### Financial liabilities

The group classifies its financial liabilities at amortized cost.

#### (h) Share capital

Ordinary shares are classified as equity. Incremental cost directly attributed to the issue of ordinary shares are recognized as a deduction from equity.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (i) Cash and cash equivalents

Cash and cash equivalents are carried in the statement of financial position at cost. For the purposes of the cash flow statement, cash and cash equivalents comprise cash at bank and in hand.

#### (j) Trade receivables

Trade receivables are recognized at original invoiced amount less provision made for impairment of these receivables. For trade receivables the group applies the simplified approach permitted by IFRS 9 which requires the impairment provision be measured using lifetime ECL.

#### (k) Payables

Trade and other payables are stated at amortized cost.

#### (l) Borrowings

Borrowings are recognized initially at the proceeds received, net of transaction costs incurred. Borrowings are subsequently stated at amortised cost using the effective yield method. Any difference between proceeds, net of transaction costs, and the redemption value is recognized in profit or loss over the period of the borrowings.

#### (m) Provisions

Provisions are recognized when the group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole.

Provisions are measured at the present value of the expenditure expected to be required to settle the obligation using a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as interest expense.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (n) Current and deferred income taxes

Current tax charges are based on taxable profits for the year, which differ from the profit before tax reported because taxable profits exclude items that are taxable or deductible in other years, and items that are never taxable or deductible. The group's liability for current tax is calculated at tax rates that have been enacted at the reporting date.

Deferred tax is the tax that is expected to be paid or recovered on differences between the carrying amounts of assets and liabilities and the corresponding tax bases. Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is determined using tax rates that have been enacted or substantially enacted by the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred tax assets are recognized to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred tax is charged or credited to profit or loss, except where it relates to items charged or credited to other comprehensive income or equity, in which case deferred tax is also dealt with in other comprehensive income or equity.

#### (o) Employee benefits

Employee benefits include current and short term benefits such as salaries, statutory contributions paid, annual vacation and sick leave and non-monetary benefits such as medical care.

#### (p) Revenue recognition

The group recognizes revenue when the amount of revenue can be reliably measured, it is probable that future economic benefit will flow to the entity and when specific criteria have been met. Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances and discounts.

Interest income is recognized in the statement of comprehensive income for all interest bearing instruments on an accrual basis unless collectability is doubtful.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### SIGNIFICANT ACCOUNTING POLICIES (CONT'D):

#### (q) Intangible assets

Intangible assets represent products being developed and are shown at cost incurred which will be amortized to profit or loss on commencement of commercial production and selling over the years on the straight line basis.

#### (r) Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Assets and liabilities arising from a lease are initially measured on a present value basis. The right-of-use asset is depreciated using the straight line method from the commencement date to the end of the lease term.

Lease liabilities include the net present value of the following lease payments:

- Fixed payments, less any lease incentives receivable
- Payment of penalties for terminating the lease, if the lease reflects the group exercising that option.

The lease liability is measured at amortized cost using the effective interest method.

#### (s) Segment reporting

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses and for which discrete financial information is available. The operating results are regularly reviewed by the entity's Chief Operating Decision Maker (CODM) to assess its performance and to make decisions about resources to be allocated to the segment. The CODM has been identified as the Board of Directors, in particular to the executive members, who make strategic decisions.

Based on the internal management reports presented to and reviewed by the CODM, the entire operations of the group are considered as one operating segment.

#### NOTES TO THE FINANCIAL STATEMENTS

#### **31 OCTOBER 2021**

## 4. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY:

Judgements and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

## (a) Critical judgements in applying the group's accounting policies

In the process of applying the group's accounting policies, management has not made any judgements that it believes would cause a significant impact on the amounts recognized in the financial statements.

#### (b) Key sources of estimation uncertainty

The group makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts and assets and liabilities within the next financial year are discussed below:

#### (i) Depreciable assets

Estimates of the useful life and the residual value of property, plant and equipment are required in order to apply an adequate rate of transferring the economic benefits embodied in these assets in the relevant periods. The group applies a variety of methods in an effort to arrive at these estimates from which actual results may vary. Actual variations in estimated useful lives and residual values are reflected in profit or loss through impairment or adjusted depreciation provisions.

#### (ii) Net realizable value of inventories

Estimates of net realizable value are based on the most reliable evidence available at the time the estimates are made, of the amount the inventories are expected to realize. The estimates take into consideration fluctuations of price or cost directly relating to events occurring after the end of the period to the extent that such events confirm conditions existing at the end of the period,

Estimates of net realizable value also take into consideration the purpose for which the inventory is held.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

## 4. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONT'D):

- (b) Key sources of estimation uncertainty (cont'd)
  - (iii) Allowance for expected credit losses on receivables

In determining amounts recorded for impairment of accounts receivable in the financial statements, management makes judgements regarding indicators of impairment, that is, whether there are indicators that suggest there may be a measurable decrease in the estimated future cash flows from accounts receivable, for example, repayment default and adverse economic conditions.

Management also makes estimates of the likely estimated future cash flows from impaired accounts receivable, as well as the timing of such cash flows. Expected credit losses (ECL) is applied to determine impairment of financial assets. When measuring ECL, the group considers the maximum contractual period over which the group is exposed to credit risk. All contractual terms are considered when determining the expected life. The expected life is estimated based on the period over which the group is exposed to credit risk and where the credit losses would be mitigated by management actions.

#### 5. FINANCIAL RISK MANAGEMENT:

The group is exposed through its operations to the following financial risks:

- Credit risk
- Fair value or cash flow interest rate risk
- Foreign exchange risk
- Market risk, and
- Liquidity risk

In common with all other businesses, the group's activities expose it to a variety of risks that arise from its use of financial instruments. This note describes the group's objectives, policies and processes for managing those risks to minimize potential adverse effects on the financial performance of the group and the methods used to measure them.

There have been no substantive changes in the group's exposure to financial instrument risks, its objectives, policies and processes for managing those risks or the methods used to measure them unless otherwise stated in this note.

## NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

## 5. FINANCIAL RISK MANAGEMENT(CONT'D):

#### (a) Principal financial instruments

The principal financial instruments used by the group, from which financial instrument risk arises, are as follows:

- Trade receivables
- Cash and cash equivalents
- Trade and other payables
- Due to and from related parties
- Bank overdraft
- Borrowings

### (b) Financial Instruments by category

	The Group		
	<u>2021</u>	2020	
	\$	<u>2020</u> Ş	
Financial assets - loans and receivables:		-	
Related parties	18,940,932	62,145,502	
Investment	146,751,564	147,500,000	
Cash and cash equivalents	187,744,545	313,648,274	
Receivables	161,479,266	221,599,270	
Total financial assets	514,916,307	744,893,046	
Financial liabilities - at amortized cost:			
Payables	48,185,982	79,673,603	
Loans and borrowings	808,437,700	811,150,445	
Related parties	46,595,363	27,342,633	
Total financial liabilities	903,219,045	918,166,681	
	The C	ompany	
	<u>2021</u> \$	2020	
	\$	<u>2020</u> \$	
Financial assets - loans and receivables:		( <del>a)</del>	
Related parties	430,648,568	444,375,784	
Investment	146,751,564	147,500,000	
Cash and cash equivalents	187,744,545	313,648,274	
Receivables	127,525,387	221,599,270	
Total financial assets	892,670,084	1,127,123,328	
Financial liabilities - at amortized cost:			
Payables	34,869,330	78,973,603	
Loans and borrowings	808,437,700	811,150,445	
Related parties	44,286,781	3,750,000	
Total financial liabilities	887,593,811	_893,874,048	

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### FINANCIAL RISK MANAGEMENT (CONT'D):

#### (c) Financial instruments not measured at fair value

Financial instruments not measured at fair value includes, cash and cash equivalents, receivables, related party balances, payables and long term liabilities.

Due to their short-term nature, the carrying value of cash and cash equivalents, receivables and payables approximates their fair value.

#### (d) Financial risk factors

The Board of Directors has overall responsibility for the determination of the group's risk management objectives and policies and, whilst retaining ultimate responsibility for them, it has delegated the authority for designing and operating processes that ensure the effective implementation of the objectives and policies to the group's finance function. The Board receives monthly reports from the financial controller through which it reviews the effectiveness of the process put in place and the appropriateness of the objective and policies it sets.

The overall objective of the Board is to set policies that seek to reduce risk as far as possible without unduly affecting the group's competitiveness and flexibility. Further details regarding these policies are set out below:

#### (i) Market risk

#### Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate because of changes in foreign exchange rates.

Currency risk arises from US dollar cash and bank balances. The group manages this risk by ensuring that the net exposure in foreign assets and liabilities is kept to an acceptable level by monitoring currency positions. The group further manages this risk by maximizing foreign currency earnings and holding net foreign currency assets.

#### Concentration of currency risk

The group is exposed to foreign currency risk in respect of US dollar payables and cash and bank balances amounting to \$179,312,243 (2020; \$192,382,694) and \$17,901,860 (2020: \$31,006,051) respectively.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### FINANCIAL RISK MANAGEMENT (CONT'D)

#### (d) Financial risk factors (cont'd)

#### (i) Market risk (cont'd)

#### Cash flow and fair value interest rate risk

Interest rate risk is the risk that the value of a financial instrument will fluctuate due to changes in market interest rates.

Floating rate instruments expose the group to cash flow interest rate risk, whereas fixed rate instruments expose the group to fair value interest rate risk.

The group is primarily exposed to cash flow interest rate risk on its variable rate borrowings. The group analyses its interest rate exposure arising from borrowings on an ongoing basis, taking into consideration the options of refinancing, renewal of existing positions and alternative financing.

Short term deposits and borrowings are the only interest bearing assets and liabilities respectively, within the group. The group's short term deposits and borrowings are due to mature and re-price respectively, within 3 months of the reporting date.

#### Interest rate sensitivity

There is no significant exposure to interest rate risk on short term deposits, as these deposits have a short term to maturity and are constantly reinvested at current market rates.

There is no significant exposure to interest rate risk on long term borrowings as these are at a fixed rate of interest. Short term borrowings are immaterial.

#### (ii) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. Credit risk arises from trade receivables, due from related companies and cash and bank balances.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS

#### **31 OCTOBER 2021**

#### FINANCIAL RISK MANAGEMENT (CONT'D):

- (d) Financial risk factors (cont'd)
  - (ii) Credit risk (cont'd)

#### Cash and bank balances

Cash transactions are limited to high credit quality financial institutions. The group has policies that limit the amount of credit exposure to any one financial institution.

#### Maximum exposure to credit risk

The maximum exposure to credit risk is equal to the carrying amount of trade and other receivables and cash and cash equivalents in the statement of financial position.

#### Trade receivables

The group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. The credit policy states that each customer must be analyzed individually for creditworthiness before the group's standard payment and delivery terms and conditions are offered. The group's review includes bank references.

The Board of Directors determines concentrations of credit risk by quarterly monitoring the creditworthiness of existing customers and through a monthly review of the trade receivables' ageing analysis.

Credit limits for all customers are reviewed at least annually, against the customers' payment history, assessment of customers' credit risk and sales department information.

The group applies the IFRS 9 simplified approach to measuring expected credit losses using a lifetime expected credit loss provision for trade receivables. To measure expected credit losses on a collective basis, trade receivables are grouped based on similar credit risk and aging.

### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

## 5. FINANCIAL RISK MANAGEMENT (CONT'D):

- (d) Financial risk factors (cont'd)
  - (ii) Credit risk (cont'd)

#### Trade receivables

The expected loss rates are based on the group's historical credit losses experienced over the period prior to the period end. The historical loss rates are then adjusted for current and forward-looking information on macroeconomic factors affecting the ability of the customers to settle the receivables. The group has identified the inflation rate of the country in which it offers its service to be the most relevant factor, and accordingly adjusts the historical loss rates based on expected changes in these factors.

The following table provides information about ECLs for trade receivables as at 31 October 2021.

Aging	Gross <u>Carrying Amount</u>	Expected Loss Rate	ECL Allowance
Trade receivables	. <u>\$</u>	<u>%</u>	<u>\$</u>
0-30 ays	48,818,627	5	2,403,923
31-60 days	45,156,933	5	2,160,133
61-90 days	5,018,784	10	504,247
90-120 days	3,758,146	7	262,414
120 and over	_24,857,945	15	3,752,492
	127,610,435		_9,083,209
Trade receivables	(2020):		
0-30 days	55,630,980		
31-60 days	35,291,919	2	
61-90 days	15,730,102	10	1,715,340
90-120 days	5,127,139	3	
120 and over	48,203,135	23	173,572
	_10,203,133	23	11,154,448
	159,983,275		13,043,360

Movements in the impairment allowance for trade receivables as follows:

and impairment allowant	ce for crade receivables as follows:			
	<u>2021</u>	2020		
	<u>\$</u>	\$		
At 1 November 2020	13,043,360	10,516,078		
Impairment loss during the year	(_3,960,151)	2,527,282		
	9,083,209	<u>13,043,360</u>		

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 5. FINANCIAL RISK MANAGEMENT (CONT'D):

#### (d) Financial risk factors (cont'd)

#### (iii) Liquidity risk

Liquidity risk is the risk that the group will be unable to meet its payment obligations associated with its financial liabilities when they fall due. Prudent liquidity risk management implies maintaining sufficient cash and marketable securities, and the availability of funding through an adequate amount of committed credit facilities.

#### Liquidity risk management process

The group's liquidity risk management process, as carried out within the group and monitored by the Finance Department, includes:

- (i) Monitoring future cash flows and liquidity on a bi-weekly basis.
- (ii) Maintaining a portfolio of short term deposit balances that can easily be liquidated as protection against any unforeseen interruption to cash flow.
- (iii) Maintaining committed lines of credit.
- (iv) Optimizing cash returns on investments.

The table below presents the undiscounted cash flows (both interest and principal cash flows) of the group's financial liabilities based on contractual rights and obligations as well as expected maturity.

## INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

## 5. FINANCIAL RISK MANAGEMENT (CONT'D):

- (d) Financial risk factors (cont'd)
  - (iii) Liquidity risk (cont'd)

Liquidity risk management process (cont'd)

Cash flows of financial liabilities

The maturity profile of the group's financial liabilities, based on contractual undiscounted payments, is as follows:

	The Group				
	Within 1	1 to 2	2 to 5	Over 5	
	Year	<u>Years</u>	<u>Years</u>	<u>Years</u>	Total
24 0-4-4 - 2024	<u>1\$</u>	<u>J\$</u>	<u>J\$</u>	<u>J\$</u>	J\$
31 October 2021					
Payables	48,185,982	, <del>e</del>	-	¥.	48,185,982
Loan term borrowing	56,350,000	56,350,000	917,700,000	-	1,030,400,000
Short term borrowings	3,437,700	-		<u> </u>	3,437,700
Related companies	-	-		46,595,363	
				40,373,303	40,373,363
Total financial liabilitie	S				
(contractual maturity					
dates)	107,973,682	56,350,000	917 700 000	44 EOE 242	4 420 440 045
	107,773,002	30,330,000	917,700,000	40,393,363	1,128,619,045
31 October 2020					
Payables	79,673,603				222 (S) (S) (T) (S) (S) (S) (S)
Loan term borrowing	5. 1152	-	074 050 000		79,673,603
	56,350,000	56,350,000	974,050,000		1,086,750,000
Short term borrowings	6,150,445		= =	- 1	6,150,445
Related companies		н		27,342,633	27,342,633
- · · · · · · · · · · · · · · · · · · ·					
Total financial liabilities	S				
(contractual maturity					
dates)	142,174,048	56,350,000	974,050,000	27,342,633	1,199,916,681
	\$2.000 miles			=-,2,000	-, . , , , , 10,001

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 5. FINANCIAL RISK MANAGEMENT (CONT'D):

#### (a) Financial risk factors (cont'd)

#### (iii) Liquidity risk (cont'd)

(m) Elquidity Hs			The Compar	ny	
31 October 2021	Within 1 <u>Year</u> <u>J\$</u>	1 to 2 <u>Years</u> <u>J\$</u>	2 to 5 Years J\$	Over 5 <u>Years</u> <u>J\$</u>	<u>Total</u> <u>J\$</u>
Payables	47,485,982				. <del>.</del>
Loan term borrowing	56,350,000	56 350 000	017 700 000		47,485,982
Short term loans	3,437,700	56,350,000	917,700,000	-	1,030,400,000
Related companies	3,437,700	·-	·	44.004.704	3,437,700
netated companies				44,286,781	44,286,781
Total financial liabilitie (contractual maturity dates)	107,273,682	<u>56,350,000</u>	917,700,000	44,286,781	<u>1,125,610,463</u>
31 October 2020					
Payables	78,973,603	X			78,973,603
Loan term borrowing	56,350,000	56,350,000	974,050,000		1,086,750,000
Short term loans	6,150,445		-		6,150,445
Related companies	*			3,750,000	3,750,000
Total financial liabilitie (contractual maturity	s				
dates)	<u>141,474,048</u>	56,350,000	974,050,000	3,750,000	<u>1,175,624,048</u>

#### (iv) Capital management

The group's objectives when managing capital are to safeguard the group's ability to continue as a going concern in order to provide returns for stockholders and benefits for other stakeholders. The Board of Directors monitors the return on capital, which the group defines as net operating income, excluding non-recurring items, divided by total stockholders' equity. The board of directors also monitors the level of dividends to stockholders.

There are no particular strategies to determine the optimal capital structure. The group met the capital requirements of at least \$50,000,000 for listing on the Junior Market of the Jamaica Stock Exchange. There are no other external capital maintenance requirements to which the company is subject.

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

6.	<b>REVENUE:</b>
•	ILL A FIACE.

		The Group	and the Company
		<u>2021</u> <u>\$</u>	<u>2020</u> §
	Sale and distribution of pharmaceutical products	846,832,692	765,948,581
7.	OTHER OPERATING INCOME:		
		The Group a	and the Company
		<u>2021</u> <u>\$</u>	<u>2020</u> §
	Interest received Commission Insurance claim Credit card cash back Gain on disposal of fixed assets Miscellaneous	4,835,943 8,522 203,766 2,397,248 47,547	515,981 85,481 593,043 668,895 -
		7,493,026	1,863,400

# NOTES TO THE FINANCIAL STATEMENTS

# 31 OCTOBER 2021

# 8. EXPENSES BY NATURE:

Total cost of sales, administrative, selling and other operating expenses

or sales, administrative, setting and other op		
		e Group
	<u>2021</u>	<u>2020</u>
	\$	\$
Cost of sales recognized as an expense	295,901,204	220 255 400
Salaries, wages and statutory contributions	145,961,611	239,255,600
Directors' fees	2,930,000	136,670,952
Telephone	4,881,624	3,102,308
Electricity	6,822,877	3,730,587
Water rates		7,375,310
Rent	927,027	665,854
Audit and accounting fees -		8,342,412
Current year	3,864,702	4 E00 000
Prior year	( 95,250)	4,500,000
Subscription and donations	258,466	2 (04 (5)
Gifts	2,347,274	2,681,151
Printing, stationery and office supplies	5,414,489	1,324,922
Security		4,732,944
Insurance	1,615,428	2,905,796
Repairs and maintenance - furniture and equipment	8,809,265	8,162,397
Maintenance fee - building	6,657,832	6,484,821
Trade licence, registration fee and trademark	861,854	676,982
Bank charges	1,187,000	406,700
Staff welfare	2,587,785	3,296,658
Legal and professional fees	5,384,731	5,661,489
Property taxes	10,038,298	9,144,326
Drug permit	1,762,423	-
Interest and penalty	310,200	1,179,800
Cleaning and Sanitation	1,164,714	590,107
Contract labour	141,900	135,345
Advertising and promotion	1,161,817	1,864,040
Packaging	6,501,309	4,744,753
Expected credit losses, net of recoveries	281,682	325,155
Postage and delivery	( 278,369)	2,585,032
Motor vehicles, travel and entertainment	411,808	482,068
Royalties	36,678,254	36,623,212
Finance charge	14,508,454	7,500,000
Miscellaneous	•	162,762
Depreciation	2,012	35,510
	53,731,770	48,903,104
	622,734,191	554,252,097

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 8. EXPENSES BY NATURE (CONT'D):

Total cost of sales, administrative, selling and other operating expenses

	The Company	
	<u>2021</u>	<u>2020</u>
	<u>\$</u>	\$
Cost of sales recognized as an expense	295,901,204	239,255,600
Salaries, wages and statutory contributions	145,961,611	136,670,952
Directors' fees	2,930,000	3,102,308
Telephone	4,881,624	3,730,587
Electricity	6,822,877	7,375,310
Water rates	927,027	665,854
Rent	- ,, , , , ,	8,342,412
Audit and accounting fees -		0,572,712
Current year	3,164,702	3,800,000
Subscription and donations	258,466	2,681,151
Gift	2,347,274	1,324,922
Printing, stationery and office supplies	5,414,489	4,732,944
Security	1,615,428	2,905,796
Insurance	8,809,265	8,162,397
Repairs and maintenance - furniture and equipment	6,657,832	6,484,821
Maintenance fee - building	861,854	676,982
Trade licence, registration fee and trademark	1,187,000	406,700
Bank charges	2,587,785	3,296,658
Staff welfare	5,384,731	5,661,489
Legal and professional fees	9,631,298	9,144,326
Drug permit	310,200	1,179,800
Interest and penalty	1,164,714	590,107
Cleaning and Sanitation	141,900	135,345
Contract labour	1,161,817	1,864,040
Advertising and promotion	6,501,309	
Packaging	281,682	4,744,753
Expected credit losses, net of recoveries	( 278,369)	325,155
Postage and delivery	411,808	2,585,032
Motor vehicles, travel and entertainment	36,678,254	482,068
Royalties	14,508,454	36,623,212
Finance charge	14,300,434	7,500,000
Miscellaneous	2,012	162,762
Depreciation	_53,731,770	35,510
	_33,/31,//0	48,903,104
	619,960,018	<u>553,552,097</u>

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 9. FINANCE COSTS:

The Group and	The Group and the Company	
2021	2020	
<u>\$</u>	\$	
67,790,597	9,185,983	

#### 10. TAXATION EXPENSE:

Interest expense

Taxation is based on the operating results for the year, adjusted for taxation purposes, and comprises income tax @25%.

	The Group and the Company	
	<u>2021</u> \$	2020 \$
Prior year under provision Deferred taxation		2,029,220
Taxation charge in statement of profit or loss and other comprehensive income	<u> </u>	2,029,220

The tax on profit before taxation differs from the theoretical amount that would arise using the applicable tax rate of 25%, as follows:

applicable tax rate of 25%, as follows:		
	<u>2021</u>	<u>2020</u>
	5	5
Profit before taxation	<u>178,564,371</u>	208,678,628
Tax calculated at the applicable tax rates Adjusted for the effects of:	44,641,093	52,169,657
Expenses not deductible for tax purposes	8,457,881	14,791,244
Net effects of other charges and allowances	( 1,859,060)	( 1,424,821)
Remission of taxes	(51,239,914)	(_63,506,860)
Taxation charge in statement of profit or loss and		
other comprehensive income		2,029,220

As a result of the company's listing on the Junior Market of the Jamaica Stock Exchange effective August 2018, the company is entitled to a remission of taxes for ten (10) years providing it adheres to the rules and regulations of the Junior Market of the Jamaica Stock Exchange as follows:

Years 1 - 5: (August 2018 - July 2023) 100% Years 6 - 10:(August 2023 - July 2028) 50%

The financial statements have been prepared on the basis that the company will have the full benefits of the tax remission.

# INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

#### 11. EARNINGS PER STOCK UNIT:

	<u>2021</u>	2020
Net profit attributable to stockholders (\$)	<u>178,564,371</u>	206,649,408
Weighted average number of stock unit in issue	1,332,536,649	1,332,536,649
Earnings per stock unit (cents per share)	0.13	0.15

Basic earnings per stock unit is calculated by dividing the net profit attributable to stockholders by the number of ordinary stock units in issue at year end.

#### 12. INTANGIBLE ASSETS:

Intangibles relate to two pharmaceutical drugs being developed by the company through an agreement with KP Pharmaceutical Technology Inc.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 13. RIGHT-OF-USE ASSETS:

- (i) Amounts recognised in the statement of financial position.
  - a) The statement of financial position shows the following amounts relating to leases:

The Grou	up and the Company 2021	The Group and the Company 2020
Right-of-use assets	\$	\$
Building -		
Balancing at beginning of year Depreciation	77,222,845 37,601,913	114,824,755 _37,601,910
Balance at 31 October	39,620,932	<u>77,222,845</u>

#### (ii) Amounts recognised in the statement of profit or loss

The statement of comprehensive income shows the following amounts relating to leases:

Depreciation charge of right-of-use assets

	The Group and the Company	The Group and the Company
	<u>2021</u>	2020
	<u>\$</u>	\$
Buildings	<u>37,601,913</u>	37,601,910

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability.
- Any lease payments made at the commencement date less any lease incentives received.

Right-of-use assets are generally depreciated over the lease term on a straight-line basis. If the company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

#### NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 13. RIGHT-OF-USE ASSETS (CONT'D):

- (iii) The company currently has long term lease agreements related to buildings.
  - (a) Amounts recognised in the statement of financial position.

The statement of financial position shows the following amounts relating to leases:

The Gro	oup and the Company 2021	The Group and the Company 2020
Lease liabilities -	\$	\$
Contractual discounted cash flows Less: Current portion	26,139,078 ( <u>26,139,078</u> )	77,051,772 ( <u>35,856,814</u> )
Non-Current		41,194,958

#### (b) Amounts recognised in the statement of profit or loss

The statement of comprehensive income shows the following amounts relating to leases:

	The Group and the Company	The Group and the Company
	2021	2020
	<u>\$</u>	\$
Interest expense	6,417,297	9,185,983

#### Incremental borrowing rate

The incremental borrowing rate is derived using recent third-party financing received by bankers as a starting point, adjusted to reflect changes in financing conditions since third party financing was received, and makes adjustments specific to the lease, e.g. term, country, currency and security.

The weighted average rate applied is 8%.

#### 14. INVESTMENT IN SUBSIDIARY:

The company owns 100% of the shares of Indies Pharma Business Park Limited.

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 15. INVESTMENT:

This represents participation in an indexed linked US\$ note issued by Proven Investments Limited which matures 16 April 2024 and earns interest at 3.25% per annum.

# 16. PROPERTY, PLANT AND EQUIPMENT:

				The	Group		
Year ended 31 C	october 2021						
		Leasehold	Furniture,				
		Improvements			Motor		
	<u>Land</u>	& Building	Equipment	Computer	<u>Vehicles</u>	<u>Signs</u>	<u>Total</u>
Net book value -	5	\$	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>	<u>\$</u>
1 November 2020	504,236,799	111 036 040	1 1/2 727	127 700			
Disposal	JU4,230,733	111,036,040	1,162,727	437,798	10,908,449	1	627,781,814
Additions		15,867,312	7,869,778	- 2 070 425	( 578,752)	-	( 578,752)
Revaluation	288,463,201	13,007,312	7,009,770	3,979,425	13,000,000	*	40,716,515
Depreciation	-	(_8,090,208)	( 799,656)	(876,877)	( 6 262 446)		288,463,201
		(_0,070,200)	(	(0/0,0//)	( <u>6,363,116</u> )		( <u>16,129,857</u> )
31 October 2021	<u>792,700,000</u>	118,813,144	8,232,849	3,540,346	16,966,581	1	940,252,921
			S: <del>T - 10</del>				7.10,202,721
At cost or							
valuation	792,700,000	138,535,852	14,715,355	14,602,734	71,098,836	63,401	1,031,716,178
Depreciation		(_19,722,708)	( <u>6,482,506</u> )	(11,062,388)	( <u>54,132,255</u> )	( <u>63,400</u> )	
31 October 2021	792,700,000	118,813,144	8,232,849	3,540,346	16,966,581	1	040 352 034
		<u> </u>	<u>0,232,017</u>		10,700,361		940,252,921
Year ended 31 O	ctober 2020						
Net book value -							
1 November 2019	27,700,000	86,681,860	1,428,292	992,820	20,331,557	1	137,134,530
Disposal	-	•:	* <b>#</b> 3	-	( 1)	1.70 1.70	( 1)
Additions	405,822,915	25,411,680	12	(4)	•	· ·	431,234,595
Revaluation	70,713,884		-	- A	•	-	70,713,884
Depreciation	<u> </u>	(_1,057,500)	( <u>265,565</u> )	$(\underline{555,022})$	(_9,423,107)		(11,301,194)
31 October 2020	504,236,799	111,036,040	1,162,727	427 709	10 000 440		40 <del>7</del> 704 644
0 1 0 ctop c1 2020	50 1,250,777	111,030,040	1,102,727	437,798	10,908,449	1	627,781,814
At cost or							
valuation	504,236,799	122,668,540	6,845,577	10,623,309	62,476,518	63,401	706,914,144
Depreciation	-	(_11,632,500)	(5,682,850)	( <u>10,185,511</u> )	(51,568,069)	(63,400)	
			(=,002,000)	(10,100,011)	(31,300,009)	(03,400)	(_79,132,330)
31 October 2020	504,236,799	111,036,040	<u>1,162,727</u>	437,798	10,908,449	1	627,781,814
						-	

# INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS 31 OCTOBER 2021

# 16. PROPERTY, PLANT AND EQUIPMENT (CONT'D):

V				Th	e Company		
Year ended 31 Oc	tober 2021						
Net book value -	Land \$	Leasehold Improvement & Building \$	Furniture, s Fixtures & Equipment	Computer §	Motor <u>Vehicles</u> <u>\$</u>	Signs \$	Total §
1 November 2020 Disposal Additions Depreciation	27,700,000 - - -	111,036,040 - 10,448,082 ( <u>8,090,208</u> )	1,162,727 7,869,778 ( <u>799,656</u> )	437,798 - 3,979,425 ( <u>876,877</u> )	10,908,449 ( 578,752) 13,000,000 ( 6,363,116)	1 - -	151,245,015 ( 578,752) 35,297,285 ( 16,129,857)
31 October 2021	27,700,000	113,393,914	8,232,849	3,540,346	16,966,581	1	169,833,691
At cost or valuation Depreciation	27,700,000	133,116,622 ( <u>19,722,708</u> )	14,715,355 ( <u>6,482,506</u> )	14,602,734 ( <u>11,062,388</u> )	71,098,836 ( <u>54,132,255</u> )	63,401 ( <u>63,400</u> )	261,296,948 ( <u>91,463,257</u> )
31 October 2021	27,700,000	113,393,914	8,232,849	3,540,346	16,966,581	1	169,833,691
Year ended 31 Oc Net book value -	tober 2020						
1 November 2019 Disposal	27,700,000	86,681,860	1,428,292	992,820	20,331,557	1	137,134,530
Additions	-	25,411,680	12			2	25,411,680
Depreciation		(_1,057,500)	( <u>265,565</u> )	(555,022)	(_9,423,107)		( <u>11,301,194</u> )
31 October 2020	27,700,000	111,036,040	<u>1,162,727</u>	<u>437,798</u>	10,908,449	1	151,245,015
At cost or valuation	27,700,000	122,668,540	6,845,577	10,623,309	62,476,518	63,401	220 277 245
Depreciation		(_11,632,500)	( <u>5,682,850</u> )	( <u>10,185,511</u> )	Water and the last of the state	( <u>63,400</u> )	230,377,345 ( <u>79,132,330</u> )
31 October 2020	27,700,000	111,036,040	<u>1,162,727</u>	437,798	10,908,449	1	151,245,015

# INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 17. **RELATED PARTY TRANSACTIONS AND BALANCES:**

(a	) ł	(ey	management	compensation -	
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	The Group and the Company		
	<u>2021</u> \$	2020 §	
Salaries and other short-term benefits	22,770,000	22,000,000	
Directors' emoluments - Directors' fees Management remuneration (above)	2,930,000 22,770,000	3,102,308 22,000,000	
Year end balances arising from transactions wit	h related companies		

(b)

	The Group		
Due from -	<u>2021</u> §	<u>2020</u> \$	
Mercury Wireless Limited	18,940,932	62,145,502	
	<u>18,940,932</u>	62,145,502	
The directors' current account	<u>756,146</u>	70,207,316	

The directors' balances are unsecured, interest free and have no set repayments terms.

Due to -		
Bioprist Holdings Limited Hanolu GVM Limited Bioprist Las America Limited	28,351,784 27,025 <u>18,216,554</u>	23,592,633 - 
	46,595,363	27,342,633

The group is related to the above companies by having similar ownership and/or management control. Balances due from and/or due to these groups have no fixed repayment terms and are interest free. There are guarantees given by related parties for loans extended to the group.

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

# 17. RELATED PARTY TRANSACTIONS AND BALANCES (CONT'D):

(b) Year end balances arising from transactions with related companies (cont'd)

	Th	e Company
Due from -	2021 \$	<u>2020</u> \$
Indies Pharma Business Park Limited Mercury Wireless Limited	420,775,352	412,581,949
Bioprist Holdings Limited	<u>9,873,216</u>	17,161,368 14,632,367
	430,648,568	444,375,684
The directors' current account	<u>756,146</u>	70,207,316
The directors' balances are unsecured, interest	free and have no set re	payments terms.
Due to -		
Bioprist Las America Limited.	18,216,554	3,750,000
Mercury Wireless Limited	26,043,202	-
Hanolu GVM Limited	<u>27,025</u>	-
	44,286,781	3,750,000

The company is related to the above companies by having similar ownership and/or management control. Balances due from and/or due to these companies have no fixed repayment terms and are interest free. There are guarantees given by related parties for loans extended to the company.

#### 18. RECEIVABLES:

	The Group and the Company		
	<u>2021</u> §	<u>2020</u> \$	
Trade receivables Less: Expected credit loss	127,610,435 ( <u>9,083,209</u> )	159,983,275 ( <u>13,043,360</u> )	
Prepayments Other	118,527,226 36,310,774 6,641,266	146,939,915 57,489,559 17,169,796	
	<u>161,479,266</u>	221,599,270	

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 19. DIRECTORS' CURRENT ACCOUNT:

Directors' current account is unsecured and interest free with no fixed repayment terms.

#### 20. CASH AND BANK BALANCES:

	The Group and the Company		
	2021	2020	
	\$	\$	
Petty cash	201,122	201,123	
Cash on hand	686,738	5,512,553	
First Global Bank - Savings Account		367,855	
National Commercial Bank Jamaica Limited -			
Foreign Currency Account	27,173,245	12,952,316	
National Commercial Bank Jamaica Limited -		*	
Current Account	4,432,140	3,472,660	
National Commercial Bank Jamaica Limited -		42	
Savings Account	108,835,051	39,495,076	
Sagicor Bank Jamaica Limited - Current Account	592,205	1,211,190	
Sagicor Bank Jamaica Limited - Savings Account	44,829,135	218,505,123	
Sagicor Bank Jamaica Limited - Foreign Currency			
Savings Account	994,909	31,930,378	
	187,744,545	313,648,274	
Bank overdraft (Note 26)		(_3,312,010)	
	187,744,545	310,336,264	

Bank overdraft in the prior year represents unpresented cheques at year end.

#### 21. SHARE CAPITAL:

	The Group and the Company	
Authorized -	<u>2021</u> \$	2020 \$
4,863,553,500 ordinary shares Stated capital - Issued and fully paid- 1,332,536,649 ordinary shares of no par value	<u>244,576,999</u>	244,576,999

# NOTES TO THE FINANCIAL STATEMENTS

# 31 OCTOBER 2021

# 22. CAPITAL RESERVE:

	The Group	
	<u>2021</u> §	<u>2020</u> §
At 1 November 2020 Movement during year -	182,337,065	110,923,182
Reclassification	( 12,316,076)	
Revaluation gain on fixed assets Profit on disposal of fixed assets	288,463,201	70,713,884
Tront on disposal of fixed assets		699,999
At 31 October 2021 Representing -	<u>458,484,190</u>	182,337,065
Revaluation surplus on land and building	458,484,190	170,020,989
Profit on disposal of fixed assets	<u> </u>	12,316,076
	458,484,190	182,337,065
	The Co	ompany
	<u>2021</u> Ş	<u>2020</u> \$
At 1 November 2020 Movement during year -	111,623,181	110,923,182
Reclassification	( 12,316,076)	
Profit on disposal of fixed assets		699,999
At 31 October 2021 Representing -	99,307,105	111,623,181
Revaluation surplus on land and building	99,307,105	99,307,105
Profit on disposal of fixed assets		12,316,076
	99,307,105	111,623,181

# NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 23. LONG-TERM LOAN:

The Group and the Company

2021
\$ 2020
\$

7% Bond 2025

805,000,000

805,000,000

On September 8, 2020 the company issued a private bond of \$805,000,000. The Bond matures September 2025 and has a fixed rate of 7% per annum with interest payable quarterly.

The Bond is secured by mortgage by way of guarantee over the property owned by Indies Pharma Business Park Limited; Debenture over all floating and fixed assets of the company; Deed of Subordination issued by the company for all inter-company and shareholders' loans and advances, as well as maintenance of a Debt Service Reserve Account funded with a minimum of three (3) months' interest payments payable under the Bond.

#### 24. PAYABLES:

	The Group		The Company	
	<u>2021</u>	<u>2020</u>	2021	2020
	<u>\$</u>	§	\$	\$
Trade payables	34,869,330	57,132,661	34,869,330	57,132,661
Other payables and accruals	<u>13,316,652</u>	22,540,942	12,616,652	21,840,942
	48,185,982	<u>79,673,603</u>	47,485,982	78,973,603

#### 25. SHORT-TERM BORROWINGS:

	The Group and the Company	
	<u>2021</u> \$	<u>2020</u> §
National Commercial Bank Jamaica Limited - Bank overdraft National Commercial Bank Jamaica Limited - Credit Card Account Sagicor Bank Jamaica Limited - Credit Card Account	3,298,865 138,835	3,312,010 2,828,564 9,871
	3,437,700	6,150,445

Bank overdraft in the prior year represents unpresented cheques at year end.

# INDIES PHARMA JAMAICA LIMITED NOTES TO THE FINANCIAL STATEMENTS

#### 31 OCTOBER 2021

#### 26. DIVIDENDS:

Dividends paid at \$.11 (2020 - \$.14) per stock unit

146,579,031

186,555,131

#### 27. STAFF COSTS:

Staff costs for the year amounted to \$145,961,611 - (2020 - \$136,670,952), while the number of employees at year end was sixty-eight (68) (2020 - 64).

#### 28. IMPACT OF COVID-19:

The World Health Organization declared the novel Coronavirus (COVID-19), outbreak a pandemic on 11 March 2020. The pandemic and the measures to control its human impact have resulted in disruptions to economic activities and business operations. This could have negative financial effects on the group, depending on factors such as the duration and spread of the outbreak and the effects on the business sector, all of which are highly uncertain and cannot be estimated reliably. During the year material prices and shipping costs escalated, while the company maintained its current price throughout the year.

At the date of approval of these financial statements, the group will continue to monitor the overall business operations, ensuring special attention will be given to ensure strict cost and cash management are being controlled to mitigate any further unfavourable effects.