Notes to the Financial Statements

December 31, 1998

1. The company and group

The company and its subsidiaries are incorporated in Jamaica and these financial statements are presented in Jamaican dollars.

The principal activities of the company and its subsidiaries are the manufacture and sale of ice, the rental of cold storage facilities, rental of apartments and the sale of papaya.

- 2. Significant accounting policies
  - (a) Accounting convention:

The financial statements are prepared under the historical cost convention, modified for the inclusion of certain fixed assets at valuation.

(b) Basis of consolidation:

The consolidated financial statements include the financial statements of the company and its subsidiaries, Montego Cold Storage Limited (66 2/3% owned) and Deans Valley Ice Limited (100% owned), made up to December 31, 1998.

All significant inter-company transactions are eliminated. The company and its subsidiaries are collectively referred to as "The Group".

#### (c) Depreciation:

Fixed assets, with the exception of freehold land on which no depreciation is provided, are depreciated on a reducing balance basis in the case of the parent company and on a straight line basis in the case of subsidiaries, at annual rates estimated to write off the assets over their expected useful lives. The depreciation rates are as follows:

Buildings	2 1/2%, 5% and 10%
Plant, machinery and equipment	10%
Office furniture, fixtures and equipment	10%
Motor vehicles	20%

#### (d) Inventories:

Inventories are valued at the lower of cost, determined principally on a first-in first-out basis, and net realisable value.

(e) Deferred taxation:

Reversible timing differences between the reporting of income and expense items for taxation and financial statements purposes are accounted for at current rates through deferred taxation.

#### (f) Foreign currencies:

Foreign currency balances at the balance sheet date are translated at the rates of exchange ruling on that date.

Transactions in foreign currencies are converted at the rates of exchange ruling on the dates of those transactions.

Gains and losses arising from fluctuations in exchange rates are included in the profit and loss account.

3. Cash and deposits

		Company		Group	
	1998	1997	1998	1997	
Fixed deposits	2,368,503	3,386,937	9,891,613	8,700,315	
Bank accounts	2,117,802	579 <b>,</b> 494	2,024,825	781 <b>,</b> 049	
Cash	11,215	232,843	11,215	232,843	
	\$4,497,520	4,199,274	11,927,653	9,714,207	

# 4. Accounts receivable

		Company		Group
	1998	1997	1998	1997
Trade	3,354,263	2,465,783	3,691,753	2,467,660
Demand loan	13,054,931	11,539,802	13,054,931	11,539,802
Staff loan	527 <b>,</b> 100	544,728	527 <b>,</b> 100	544 <b>,</b> 728
Deposits	292,404	536 <b>,</b> 267	292,404	536 <b>,</b> 267
Other receivable	281,224	25 <b>,</b> 756	303,214	47,267
	17,509,922	15,112,336	17,869,402	15,135,724
Less: Provision for				
doubtful debts	(1,169,756)	( 832,560)	(1,169,756)	( 832 <b>,</b> 560)
	\$ <b>16,340,166</b>	14,279,776	16,699,646	14,303,164

The demand loan is unsecured, denominated in United States dollars and earns interest at 11% per annum.

## 5. Inventories

Company and the group:

	1998	1997
Production chemicals	42,887	71 <b>,</b> 280
Plant and machinery spares, etc.	922,607	846,858
	\$965,494	\$ <mark>918,138</mark>
6. Investments		
Company and the group:		
	1998	1997

At cost:

Quoted [market value \$19,000 (1997: \$27,000)] Deposits	2,000 200 <b>\$2,200</b>	2,000 200 2,200
7. Interest in subsidiaries	+ = / = 0 0	<u></u>
	1998	1997
Deans Valley Ice Limited:		
Shares, at cost	160	160
Montego Cold Storage Limited:		
Shares, at cost	40,000	40,000
	\$ <u>40,160</u>	40,160

# 8. Fixed assets

# (a) Company:

	Freehold land and buildings	Plant, machinery and vehicles	Office furniture and equipment	Total
At cost or valuation:				
December 31, 1997 Additions December 31, 1998	45,311,212 745,351 46,056,563	26,817,197 1,145,099 27,962,296	1,081,465 5,347 1,086,812	73,209,874 1,895,797 75,105,671
At cost At valuation	1,095,614 44,960,949 46,056,563	27,962,296 	1,086,812 	30,144,722 44,960,949 75,105,671
Depreciation:				
December 31, 1997 Charge for the year December 31, 1998	2,280,009 864,584 3,144,593	8,774,473 2,042,103 10,816,576	361,192 72,562 433,754	11,415,674 2,979,249 14,394,923
Net book values:				
December 31, 1998	\$ <u>42,911,970</u>	17,145,720	653,058	60,710,748

	December 31	. 1997	\$43,031,203	18,042,724	720,273	61,794,200
--	-------------	--------	--------------	------------	---------	------------

(b) Group:

	Freehold land and buildings	Plant, machinery and vehicles	Office furniture and equipment	Total
At cost or valuation:				
December 31, 1997 Additions December 31, 1998 At cost At valuation	99,403,701 745,351 100,149,052 3,187,997 96,961,055 100,149,052	28,627,810 <u>1,145,099</u> <u>29,772,909</u> <u>-</u> <u>29,772,909</u>	$ \begin{array}{r} 1,159,176\\ 5,347\\ \hline 1,164,523\\ \hline 1,164,523\\ \hline 1,164,523\\ \hline \end{array} $	129,190,687 <u>1,895,797</u> <u>131,086,484</u> 34,125,429 <u>96,961,055</u> <u>131,086,484</u>
Depreciation:				
December 31, 1997 Charge for the year December 31, 1998	2,543,403 1,514,013 4,057,416	11,137,652 2,223,164 13,360,816	718,703 80,333 799,036	14,399,758 3,817,510 18,217,268
Net book values:				
December 31, 1998 December 31, 1997	\$ <u>90,091,636</u> \$ <u>96,860,298</u>	<u>16,412,093</u> 17,490,158	<u>365,487</u> 440,473	<u>112,869,216</u> 114,790,929

Freehold land and buildings of the company were revalued as at June 30, 1995 based on fair market valuations done on June 8, 1995 and June 21, 1995 by Keith Armstrong, valuer.

The freehold land and buildings of a subsidiary's cold storage operations at Montego Freeport were revalued on a market value basis by Keith Armstrong, valuer, on June 13, 1995. The buildings of its Seawind Apartments were revalued as at May 13, 1994 based on a fair market valuation done on May 13, 1994 by Keith Armstrong, valuer. The surplus arising on revaluation, inclusive of depreciation no longer required, has been credited to capital reserve (note 10).

Freehold land and buildings include land at valuation of \$26,195,000 for the company and \$67,237,000 for the group.

Other fixed assets are shown at cost.

9. Share capital	1998	1997
Authorised: 5,000 6% Cumulative preference shares of \$2 each 52,500,000 Ordinary shares of 20¢ each Issued and fully paid: 5,000 6% Cumulative preference shares 6,161,510 Ordinary stock units	10,000 <u>10,500,000</u> \$10,510,000 10,000 <u>1,232,302</u> \$1,242,302	10,000 <u>10,500,000</u> <b>10,510,000</b> <u>10,000</u> <u>1,232,302</u> <b>1,242,302</b>
10. Reserves		
<pre>(a) Company    Share premium    Capital:         Realised         Unrealised:             Surplus on revaluation of fixed assets [note 8 (a)]         Total capital    Revenue:         Retained profits at end of year</pre>	1998 <u>19,229,822</u> 2,055,852 <u>42,084,748</u> <u>44,140,600</u> <u>15,470,548</u> <b>\$78,840,970</b>	1997 <u>19,229,822</u> 2,055,852 <u>42,084,748</u> <u>44,140,600</u> <u>13,174,253</u> <u>76,544,675</u>
(b) Group		
Share premium	19,229,822	19,229,822

Capital:		
Realised	2,055,852	2,055,852
Unrealised:		
Surplus on revaluation of fixed assets [note 8 (b)]	94,766,044	94,766,044
Less: Attributable to minority interest	(17 500 400)	(17 500 422)
(note 11) Surplus on revaluation of fixed assets	(17,560,432)	( <u>17,560,432</u> )
attributable to the company	77,205,612	77,205,612
Total capital	79,261,464	79,261,464
Revenue:	/ 5 / 2 0 1 / 10 1	/ 3 / 2 0 1 / 10 1
Retained profits at end of year	18,391,019	15,457,474
	\$ <mark>116,882,305</mark>	113,948,760
11. Minority interest		
	1998	1997
Share capital/capital reserve attributable to minority interest:		
Share capital	20,000	20,000
Revaluation surplus [note 10 (b)]	17,560,432	17,560,432
	17,580,432	17,580,432
Revenue reserves attributable to minority interest:	, ,	. ,
Balance brought forward	1,141,281	794,643
Profit for the year attributable to minority interest	318,676	346,638
Balance carried forward	1,459,957	1,141,281
	\$19,040,389	18,721,713

#### 12. Deferred income

Deferred income represented the insurance claim proceeds in respect of flood damage. Set off against the proceeds were the repair expenses which have been incurred and claims from customers. No further claims from customers who suffered loss as a result of the flood are expected. Hence the balance of \$571,086 has been written off to the profit and loss account during the year.

### 13. Gross operating revenue

Gross operating revenue represents income from the manufacture and sale of ice, the rental of

cold storage facilities and other miscellaneous sources.

## 14. Disclosure of expenses/(income)

Group operating profit before taxation is stated after charging/(crediting):

	1998	1997
	\$	Ş
Depreciation	3,817,510	3,978,660
Debenture and fixed loan interest	-	3,200
Directors' emoluments:		
Fees	91,200	75 <b>,</b> 700
Management remuneration	802,514	1,196,351
Auditors' remuneration - current year	863,800	640,000
- prior year	20,800	-
Loss on sale of fixed assets	-	254,418
Redundancy and severance payments	-	430,000
Overdraft interest	9,383	-
Interest income	( <u>2,932,296</u> )	( <u>2,077,159</u> )

## 15. Taxation

Taxation is based on the profit for the year, adjusted for tax purposes, and is made up as follows:

	1998	1997
Income tax @ 33 1/3% Adjustment in respect of prior years Adjustment in respect of deferred taxation	2,189,165 ( 48,435) ( <u>315,623</u> ) \$1,825,107	1,241,784 (94,545) <b>1,147,239</b>

# 16. Net profit attributable to members

Dealt with in the financial statements of the holding company \$2,296,895 (1997: \$864,724).

## 17. Dividends

	1998	1997
Proposed - preference (gross)	600	600
Proposed – ordinary (gross)		
Final - Nil % (1997: 10%)	_	616,151
	\$ <mark>600</mark>	616,751

## 18. Earnings per stock unit

The calculation of earnings per stock unit is based on net profit after taxation and preference dividend of \$2,933,545 (1997: \$1,557,838) attributable to the members of the company and on the 6,161,510 ordinary stock units in issue during the year.

#### 19. Pension scheme

The company operates a contributory pension and life assurance scheme for employees who have satisfied certain minimum service requirements. The scheme is arranged in conjunction with the Jamaica Mutual Life Assurance Society.

The company's contributions for the year amounted to \$744,191 (1997: \$401,046).